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## NEWS BRIEFS

### » ADVISERS CHOOSING GREATER COMPLIANCE SECURITY, SOA SPEED

Financial advisers are increasingly measuring practice success by the robustness of their compliance checks and balances, not just the speed by which they are able to generate a client's statement of advice (SOA).

This is one of the key trends that financial software innovator Decimal said highlighted the immediate challenges for financial advice technology in the highly-fluid, post-Future of Financial Advice environment.

"We have brought to market online tools that enable the delivery of quality, compliant advice on a large scale without increasing costs," Decimal managing director Jan Kolbusz said.

Back-office administration expert Patrick Walford at Marketshare Solutions said advisers required a clearer picture of the full spectrum of advice delivery – from fact-find to implementation. «