

ASX Release
21 April 2016

Energy Super selects Decimal's *Eqilize* robo-advice solution

- **Leading fund with more than \$5.9 billion funds under management**
- **More than 49,000 potential new users on the Decimal robo-platform**
- **First client to sign up for new *Eqilize* offering**
- **Validation of two-tiered robo-advice solution model**

DECIMAL Software (ASX: DSX; "Decimal" or "the Company") today announced that Energy Super, an industry super fund with more than 49,000 members, had selected its *Eqilize* robo-advice platform and the parties had executed a binding commercial agreement.

Launched at the end of March, *Eqilize* is a pre-configured offering which leverages Decimal's delivery experience to enable clients to deliver robo-advice within a fixed budget and short timeframe.

It includes multiple topics, in-built compliance and can be easily integrated with other business systems and is delivered with consistency of the customers branding and online presence.

Decimal CEO Nic Pollock said the deal validated the company's superior technology, experience and decision to launch *Eqilize* to the market.

"This is a validation of our two-tiered solution offering that addresses the very large global market of small to mid-cap customers who need robo solutions," he said. "Energy Super is indicative of the type of organisation for which the *Eqilize* offering is ideally suited.

"Their core business is helping clients make informed decisions for retirement, while we provide robo-advice solutions that can be configured and branded to clients' needs. It's a logical and mutually beneficial partnership.

"Simultaneously, we are about to launch Tentalon, which is a fully customisable technology stack for large enterprise clients such as banks and other global financial institutions. It's a solution that ultimately helps them deliver on their holistic digital distribution strategies and importantly, has been created to be highly flexible to incorporate their branding and user experience needs."

With around \$5.9 billion funds under management, Energy Super was recently awarded a Platinum rating for Best Value for Money fund by independent research company SuperRatings, as well as a AAA Quality Assessment Rating by SelectingSuper.

CEO Robyn Petrou said the decision to go with Decimal was an easy one as the fund looked to continually improve its offering to members.

"Trusted financial advice is an important component of our offering to members as we partner with them in their future financial wellbeing," she said.

"We like that Decimal has invested so thoroughly in its robo-platform, so that it provides customer-centric solutions we can use immediately for our current members and prospective clients. It also gives good budget control and can be integrated seamlessly with our existing systems.

**DECIMAL SOFTWARE
LIMITED**

Level 10, 56 Pitt Street, Sydney, NSW 2000
Phone: 1300 220 799 Fax: +61 8 6389 1977
ACN: 009 235 956

“Our plan is for the online Decimal advice platform to complement our existing suite of financial advice, which ranges from free, single-issue advice over the phone through to comprehensive advice from our experienced financial planners. Decimal’s scalability and licensing model means we can roll out progressively and grow at any time.”

The project will kick-off in coming months with a plan to go live early in the second half of the year.

Mr Pollock said Decimal had a strong pipeline of opportunity across the entire spectrum of financial services and expected to announce more new contracts in the near future. *Eqilize* will be launched to industry in Sydney next month for an invited audience.

--ENDS--

For Investor enquiries:

Nic Pollock
Chief Executive Officer
Decimal Software Limited
E: np@decimal.com.au
T: +61 419 280 700

Luke Derbyshire
Director
Spoke Public Relations
E: luke@spokepr.com.au
T +61 488 664 246

ABOUT ENERGY SUPER

Energy Super is run only to benefit its members. The superannuation fund was established to provide retirement planning solutions to everyone, with a continued focus on employees and their families in the energy industry.

With over 49,000 members and around \$5.9 billion funds under management, Energy Super is recognised by independent researcher SuperRatings as a Platinum Best Value for Money fund and one of the leading superannuation funds for employees of the energy industry.

ABOUT DECIMAL

Decimal is an Australian based company, which has developed the world’s first omni-channel, cloud based automated (‘robo’) advice platform designed to operate with any existing product.

The platform, which includes embedded compliance features, enables enterprises to provide consumer-driven automated financial advice and execution to the mass consumer market with global application. Prior to now this has not been viable or technically possible, providing Decimal with a first mover advantage.

Decimal partners with Financial Institutions of all sizes including banks, superfunds, credit unions, insurers, mortgage brokers and dealer groups to enable the execution of Financial Service advice via a seamless omni-channel solution. See www.decimal.com.au.

**DECIMAL SOFTWARE
LIMITED**

Level 10, 56 Pitt Street, Sydney, NSW 2000
Phone: 1300 220 799 Fax: +61 8 6389 1977
ACN: 009 235 956